

Pioneer Spirit of a Public Utility – Successful Business of Stadtwerke Leipzig

Tokyo, June 5, 2019

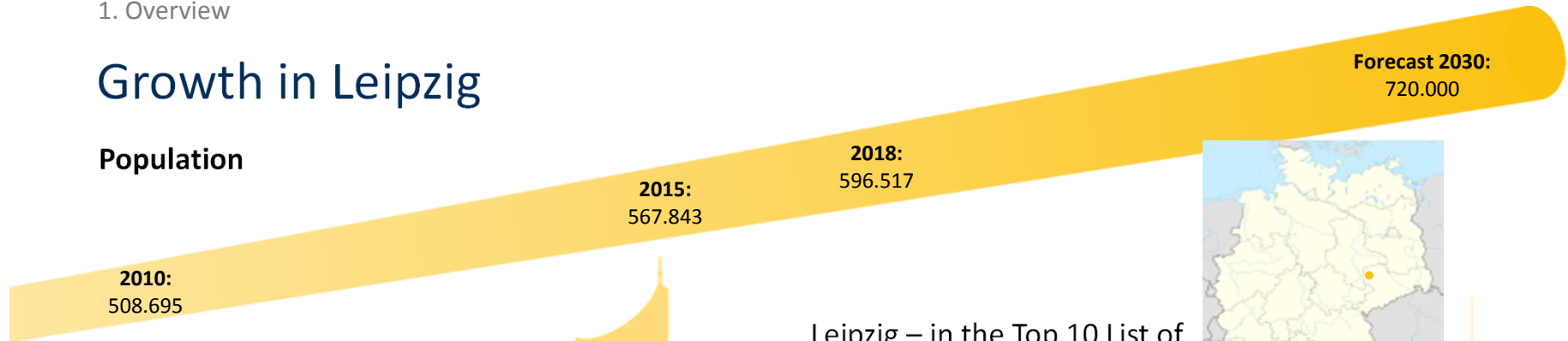
Pioneer Spirit of a Public Utility – Successful Business of Stadtwerke Leipzig

1. Overview
2. Digitalization is changing the energy business

1. Overview

Growth in Leipzig

Population



Leipzig – in the Top 10 List of Attractive Cities in Germany

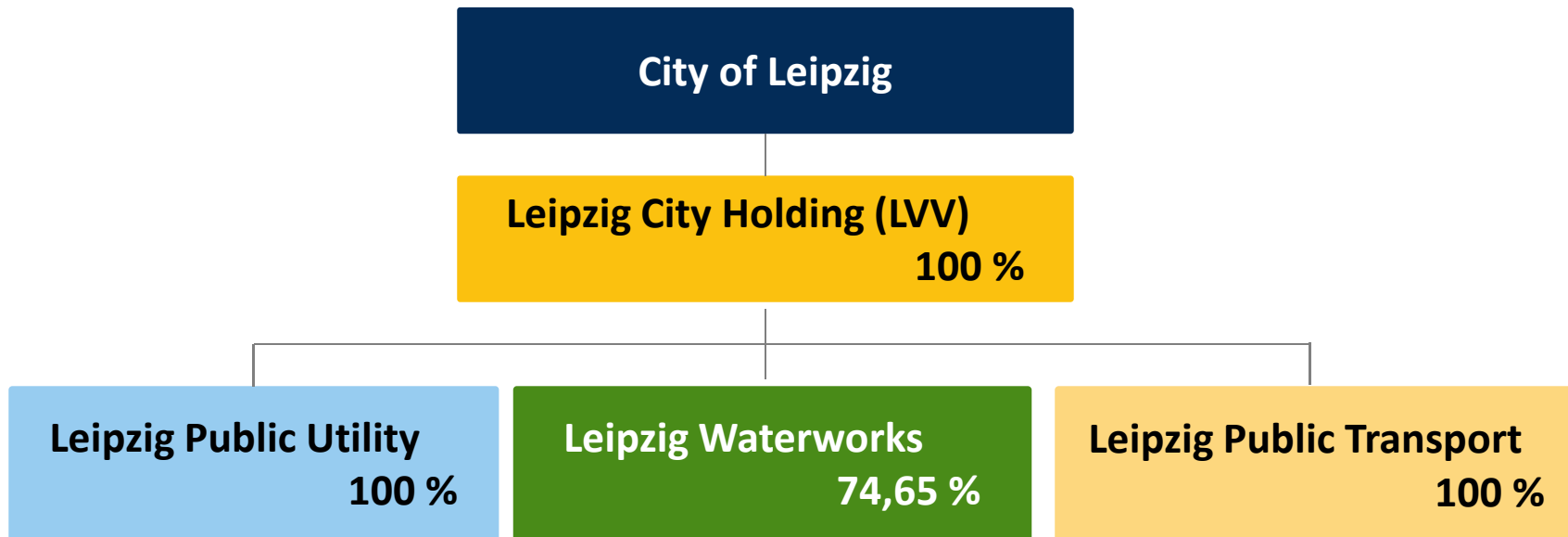
1. Leipzig overcame the Competition

2. Leipzig increased its International Relevance

3. Leipzig established Social Stability

4. Leipzig commits itself to Quality of Life

Leipziger-Group – Ownership Structure



...successful for over 175 Years!

Extract of historical Innovations

- 1840** Leipziger **Gas Lighting Co.** provided app. 2000 Lights with Gas
- 1913** first **District Heating** project from a generation facility to a Customer in Leipzig (Public Swimming Pool)
- 1995** Commissioning of a **Gas and Steam Turbine Plant**
- 2000** Electricity Trading on the **Electricity Exchange** in Leipzig
- Since 2004** Investments in **Renewable Energy** (Biomass, Biogas, Wind, Solar), **Generation Flexibility** (COGAS-Tuning, Storage), **De-carbonation** (E-Mobility,...) & other Peripherals



1. Overview

Added Value for Leipzig

Business indicators	in €m
Balance sheet total	705,3
Turnover	2,017.9
Result before profit transfer	43,7
Investment	30,7



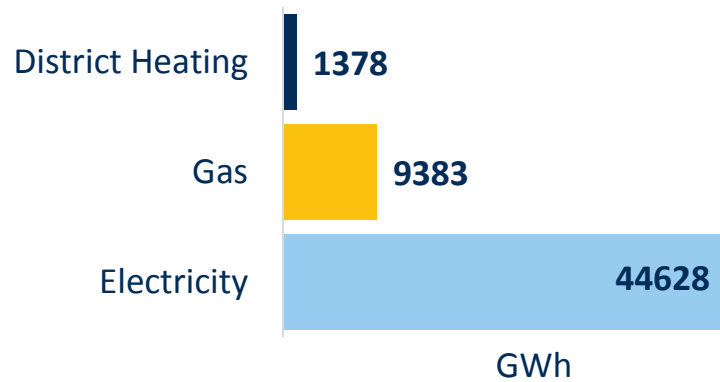
Facts & Figures – 31.12.2017

* Stadtwerke Leipzig GmbH

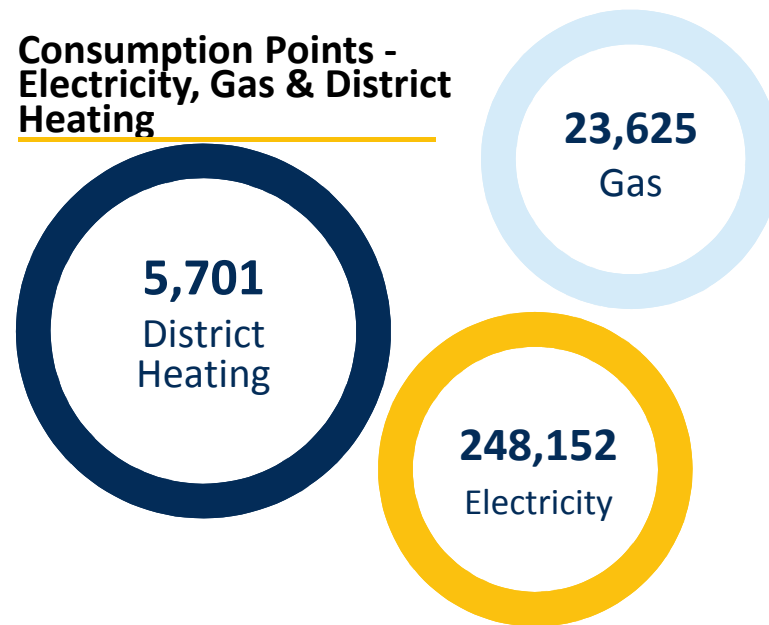
** Leipziger Stadtwerke Group including the GPEC-Daughter

Leipzig Public Utility in Numbers

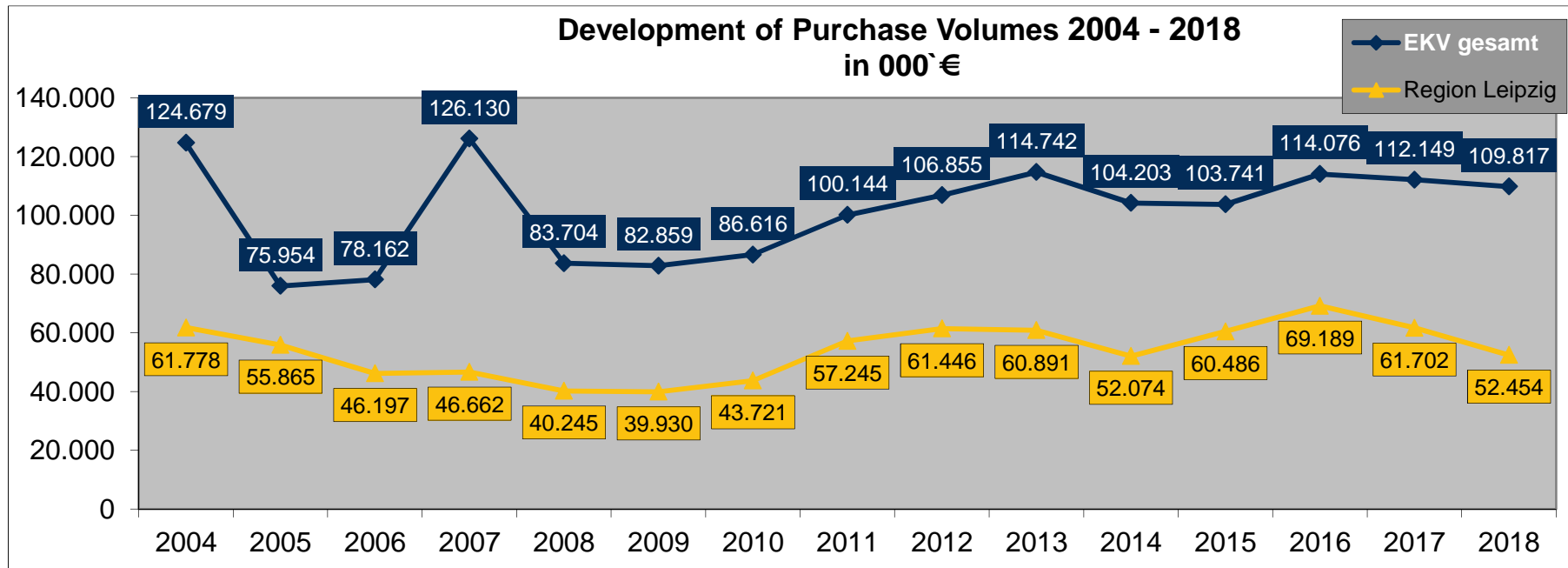
Sales Figures



Consumption Points - Electricity, Gas & District Heating



Value Creation



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Leipzig should have sustainable growth!

Smart City

City Development

- Zoning Ordinance
- Development Plans
- Regional-/City **Concepts**



Smart Neighborhoods

Neighborhood Development

- Integrated Supply Solutions
- Development- & **Energy Concepts**



Smart Buildings

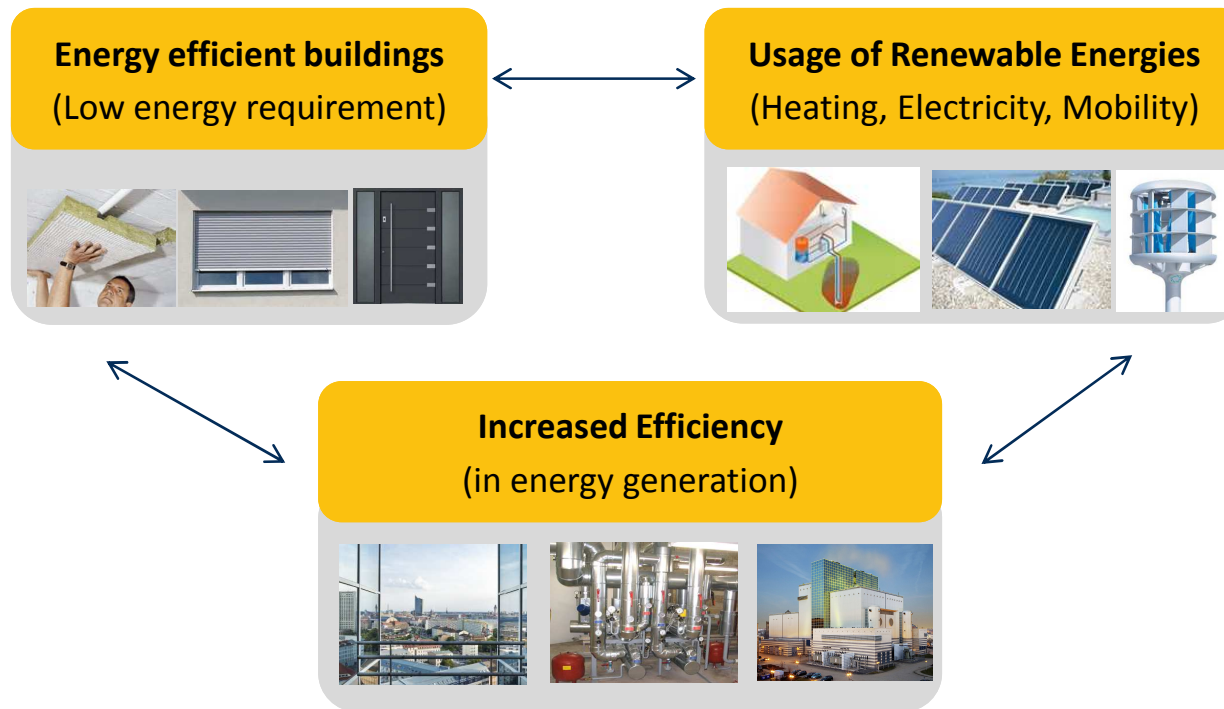
Property Development

- Coordinated Utility Connections
- Technical Equipment-
/Supply Solutions



2. Digitalization is changing the energy business

Triple Strategy for a Local Energy Transition



Thank You!

Dipl. Ing. oec. Kai-Uwe Blechschmidt
External Business Relations

Telephone: +49 341 121-7906
Kai-Uwe.Blechschmidt@L.de

www.L.de

 **Leipziger**
Stadtwerke

Kai-Uwe Blechschmidt



- Born 1965 in the city of Schkeuditz (State of Saxony, Germany)
- Married, two Children
- Diploma Degree - Business Administration for the Construction Industry, Computer Science
- Starting in 1990 held various Management Positions in the construction trade, was Managing Director of the Erdstoff-Aufbereitungs-Gesellschaft mbH Leipzig, & CEO of the Company for Energy Saving JSCo. In Sofia Bulgaria
- Since 2001 in the function of Manager International Investments, Investment Manager, and Regional Manager for the Stadtwerke Leipzig GmbH
- Currently responsible for the regional co-operation between public utilities and municipalities in Central Germany (External Business Relations)
- Chairman of the Network for Energy & Environmental Technology in Leipzig
- 2013 – 2017 Vice President of the Organization of the Swiss Abroad (OSA) in Germany
- 2013 – 2017 Member of the Advisory Board - Member of the Council of the Swiss Abroad - ASR
- Vice President of the Swiss-German Business Association – (SDWC) for the States of Saxony Saxony-Anhalt and Thuringia